



BUYER PROFILE

FOR MILITARY AND VETERAN CLIENTS

Name: _____

Did you serve? Yes No Branch: _____

Are you pre-approved for a home mortgage? Yes No If yes, for how much? _____

Have you been briefed on your homebuying benefits? Yes No

Did you know you can buy a home with no money down? Yes No

Did you know a VA Loan can be used more than once? Yes No

Did you know a VA Loan comes with no private mortgage insurance? Yes No

Calculate PMI Savings: (_____) x .01 / 12 = _____
purchase price of home (ex. \$200,000) Possible Monthly PMI Savings with a VA loan

What part of town (or county) do you want to live in? _____

Do you need to sell a home before you buy? Yes No

Are schools a factor and, if so, what do you need to take into consideration? (e.g., specific school system)

Do you prefer an older or a newer home (less than 5 years old)? _____

Garage? ___ 1 ___ 2 ___ 3+ ___ Carport ___ Shed/Pole Barn

What kind of houses would you be willing to see? ___ One Story ___ Two Story ___ Split Foyer
___ Bi-level ___ Tri-level ___ Condo/Townhouse

What style house appeals to you most? ___ Contemporary ___ Traditional ___ Southwestern
___ Colonial ___ No Preference

How many bedrooms must you have? _____ Would you like to have? _____

How many bathrooms do you want? _____

How many square feet? No less than _____ No more than _____

Are there any other special features or needs that you must consider when you're looking for a home?

THE PROPERTY

	Must Have	Would Like to Have	No Preference
Large yard	_____	_____	_____
Small yard	_____	_____	_____
Fenced yard	_____	_____	_____
Garage	_____	_____	_____
Carport	_____	_____	_____
Patio/deck	_____	_____	_____
Pool	_____	_____	_____
Extra parking	_____	_____	_____
Special view	_____	_____	_____
Trees/Landscaping	_____	_____	_____

IN HOME FEATURES

Air conditioning	_____	_____	_____
Wall-to-wall carpet	_____	_____	_____
Ceramic tile	_____	_____	_____
Hardwood floors	_____	_____	_____
Eat-in kitchen	_____	_____	_____
Separate dining room	_____	_____	_____
Family room	_____	_____	_____
Living room	_____	_____	_____
Separate den or library	_____	_____	_____
Basement	_____	_____	_____
Separate laundry room	_____	_____	_____
Fireplace	_____	_____	_____
Workshop	_____	_____	_____
No interior steps	_____	_____	_____
"In-law" apartment	_____	_____	_____
Spa in bathroom	_____	_____	_____
Lots of windows (light)	_____	_____	_____

COMMUNITY FEATURES

Community pool	_____	_____	_____
Installation	_____	_____	_____
Near a VA Hospital	_____	_____	_____